REAL ESTATE BOARD

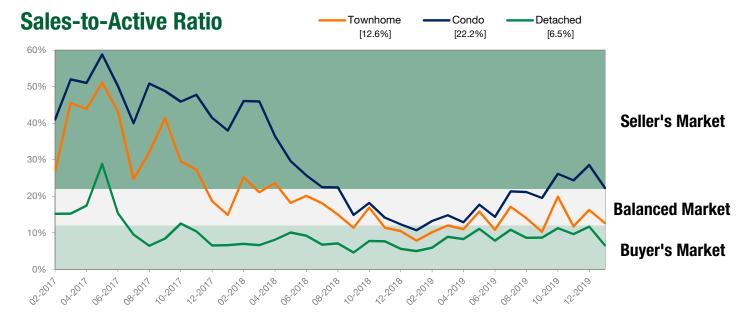
Vancouver - West

January 2020

| Detached Properties | | January | | | December | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|
| Activity Snapshot | 2020 | 2019 | One-Year Change | 2019 | 2018 | One-Year Change | |
| Total Active Listings | 535 | 683 | - 21.7% | 515 | 594 | - 13.3% | |
| Sales | 35 | 34 | + 2.9% | 60 | 33 | + 81.8% | |
| Days on Market Average | 71 | 72 | - 1.4% | 72 | 44 | + 63.6% | |
| MLS® HPI Benchmark Price | \$2,929,600 | \$3,046,600 | - 3.8% | \$2,920,800 | \$3,131,400 | - 6.7% | |

| Condos | | January | | | December | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|--|
| Activity Snapshot | 2020 | 2019 | One-Year Change | 2019 | 2018 | One-Year Change | |
| Total Active Listings | 949 | 1,249 | - 24.0% | 911 | 1,134 | - 19.7% | |
| Sales | 211 | 133 | + 58.6% | 260 | 139 | + 87.1% | |
| Days on Market Average | 43 | 42 | + 2.4% | 44 | 47 | - 6.4% | |
| MLS® HPI Benchmark Price | \$775,700 | \$783,400 | - 1.0% | \$760,300 | \$783,700 | - 3.0% | |

| Townhomes | January | | | December | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2020 | 2019 | One-Year Change | 2019 | 2018 | One-Year Change |
| Total Active Listings | 190 | 179 | + 6.1% | 185 | 153 | + 20.9% |
| Sales | 24 | 14 | + 71.4% | 30 | 16 | + 87.5% |
| Days on Market Average | 97 | 74 | + 31.1% | 43 | 36 | + 19.4% |
| MLS® HPI Benchmark Price | \$1,147,200 | \$1,121,100 | + 2.3% | \$1,135,600 | \$1,144,200 | - 0.8% |



REALTOR® Report

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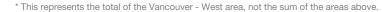


Vancouver - West

Detached Properties Report – January 2020

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 1 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 1 | 0 |
| \$900,000 to \$1,499,999 | 0 | 3 | 0 |
| \$1,500,000 to \$1,999,999 | 0 | 11 | 0 |
| \$2,000,000 to \$2,999,999 | 17 | 70 | 69 |
| \$3,000,000 and \$3,999,999 | 9 | 144 | 80 |
| \$4,000,000 to \$4,999,999 | 5 | 83 | 63 |
| \$5,000,000 and Above | 4 | 222 | 64 |
| TOTAL | 35 | 535 | 71 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Arbutus | 3 | 19 | \$3,172,300 | - 6.2% |
| Cambie | 2 | 26 | \$2,272,600 | - 1.2% |
| Coal Harbour | 0 | 0 | \$0 | |
| Downtown VW | 0 | 1 | \$0 | |
| Dunbar | 8 | 66 | \$2,553,400 | - 4.9% |
| Fairview VW | 0 | 0 | \$0 | |
| False Creek | 0 | 1 | \$0 | |
| Kerrisdale | 2 | 31 | \$2,966,600 | - 3.7% |
| Kitsilano | 6 | 17 | \$2,205,500 | - 0.9% |
| MacKenzie Heights | 2 | 21 | \$3,181,100 | - 4.8% |
| Marpole | 3 | 27 | \$1,945,100 | - 6.5% |
| Mount Pleasant VW | 0 | 3 | \$2,161,200 | + 6.2% |
| Oakridge VW | 1 | 19 | \$2,749,100 | - 2.3% |
| Point Grey | 3 | 58 | \$3,077,900 | + 0.7% |
| Quilchena | 2 | 22 | \$2,965,900 | - 13.2% |
| S.W. Marine | 0 | 16 | \$2,858,200 | - 6.9% |
| Shaughnessy | 1 | 78 | \$4,730,800 | - 9.0% |
| South Cambie | 0 | 8 | \$3,227,400 | - 0.1% |
| South Granville | 1 | 64 | \$3,624,000 | + 1.4% |
| Southlands | 1 | 31 | \$3,078,700 | - 6.1% |
| University VW | 0 | 26 | \$4,494,800 | - 9.0% |
| West End VW | 0 | 0 | \$1,896,800 | + 12.7% |
| Yaletown | 0 | 1 | \$0 | |
| TOTAL* | 35 | 535 | \$2,929,600 | - 3.8% |





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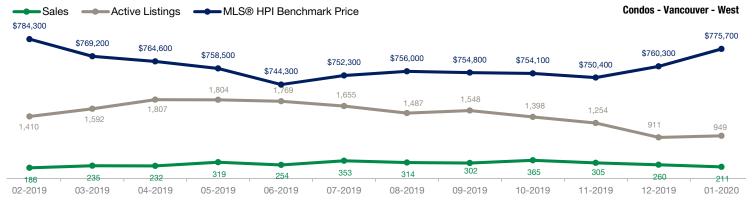
Vancouver - West

Condo Report – January 2020

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 4 | 13 | 7 |
| \$400,000 to \$899,999 | 146 | 307 | 39 |
| \$900,000 to \$1,499,999 | 41 | 289 | 47 |
| \$1,500,000 to \$1,999,999 | 12 | 145 | 66 |
| \$2,000,000 to \$2,999,999 | 5 | 111 | 67 |
| \$3,000,000 and \$3,999,999 | 1 | 25 | 4 |
| \$4,000,000 to \$4,999,999 | 2 | 14 | 133 |
| \$5,000,000 and Above | 0 | 45 | 0 |
| TOTAL | 211 | 949 | 43 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Arbutus | 0 | 0 | \$0 | |
| Cambie | 7 | 48 | \$678,900 | + 6.0% |
| Coal Harbour | 7 | 103 | \$962,000 | - 12.9% |
| Downtown VW | 43 | 160 | \$678,400 | - 6.6% |
| Dunbar | 1 | 4 | \$681,200 | + 1.8% |
| Fairview VW | 18 | 37 | \$776,500 | + 1.3% |
| False Creek | 22 | 33 | \$809,600 | + 0.6% |
| Kerrisdale | 5 | 31 | \$868,400 | - 0.3% |
| Kitsilano | 24 | 45 | \$624,800 | + 10.4% |
| MacKenzie Heights | 0 | 0 | \$0 | |
| Marpole | 10 | 28 | \$589,900 | + 6.9% |
| Mount Pleasant VW | 0 | 2 | \$564,700 | + 2.8% |
| Oakridge VW | 1 | 7 | \$1,039,200 | + 3.1% |
| Point Grey | 4 | 10 | \$593,500 | + 0.8% |
| Quilchena | 3 | 15 | \$1,054,500 | - 1.3% |
| S.W. Marine | 0 | 22 | \$488,400 | + 1.1% |
| Shaughnessy | 0 | 5 | \$611,500 | - 4.7% |
| South Cambie | 3 | 29 | \$927,300 | + 7.7% |
| South Granville | 1 | 17 | \$992,200 | + 4.2% |
| Southlands | 1 | 1 | \$763,600 | - 1.6% |
| University VW | 11 | 104 | \$871,100 | - 11.1% |
| West End VW | 23 | 118 | \$639,200 | + 4.0% |
| Yaletown | 27 | 130 | \$841,800 | + 1.5% |
| TOTAL* | 211 | 949 | \$775,700 | - 1.0% |

* This represents the total of the Vancouver - West area, not the sum of the areas above.



REALTOR® Report

A Research Tool Provided by the Real Estate Board of Greater Vancouver



Vancouver - West

Townhomes Report – January 2020

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 14 | 0 |
| \$900,000 to \$1,499,999 | 11 | 70 | 84 |
| \$1,500,000 to \$1,999,999 | 11 | 67 | 126 |
| \$2,000,000 to \$2,999,999 | 2 | 27 | 13 |
| \$3,000,000 and \$3,999,999 | 0 | 5 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 2 | 0 |
| \$5,000,000 and Above | 0 | 5 | 0 |
| TOTAL | 24 | 190 | 97 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Arbutus | 0 | 0 | \$0 | |
| Cambie | 1 | 25 | \$1,197,000 | + 2.5% |
| Coal Harbour | 2 | 7 | \$1,703,200 | + 10.4% |
| Downtown VW | 0 | 6 | \$1,168,900 | + 7.5% |
| Dunbar | 0 | 0 | \$0 | |
| Fairview VW | 3 | 23 | \$992,600 | - 3.7% |
| False Creek | 2 | 7 | \$918,800 | + 7.0% |
| Kerrisdale | 0 | 2 | \$1,469,500 | + 0.9% |
| Kitsilano | 2 | 14 | \$1,045,500 | + 3.4% |
| MacKenzie Heights | 0 | 1 | \$0 | |
| Marpole | 3 | 27 | \$1,110,400 | + 3.7% |
| Mount Pleasant VW | 2 | 12 | \$1,199,000 | + 3.7% |
| Oakridge VW | 2 | 7 | \$1,531,300 | + 1.2% |
| Point Grey | 0 | 0 | \$1,070,200 | - 2.5% |
| Quilchena | 0 | 0 | \$1,455,900 | + 1.2% |
| S.W. Marine | 0 | 1 | \$0 | |
| Shaughnessy | 1 | 2 | \$2,014,600 | - 13.1% |
| South Cambie | 0 | 5 | \$1,784,900 | + 1.5% |
| South Granville | 2 | 26 | \$1,610,200 | + 3.0% |
| Southlands | 0 | 0 | \$0 | |
| University VW | 2 | 16 | \$1,654,000 | + 1.2% |
| West End VW | 2 | 2 | \$1,237,100 | + 8.0% |
| Yaletown | 0 | 7 | \$1,613,400 | + 10.3% |
| TOTAL* | 24 | 190 | \$1,147,200 | + 2.3% |

* This represents the total of the Vancouver - West area, not the sum of the areas above.



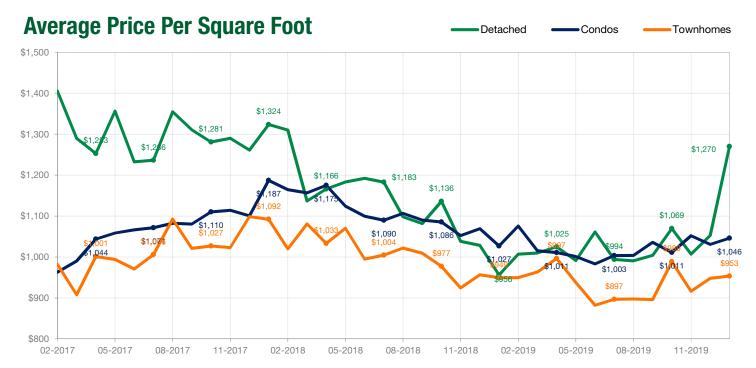


Vancouver - West

January 2020



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.